

Chapter 12: Guards

Recommended Actions Discussion	LCOs	Investors / BoD	Municipalities
Are you required to have guard services for defined periods by Regulation or by choice?	X		
Define and understand the role, use cases, objectives, budget, coverages, cannabis industry experience, insurance, licensing, auditing, management and oversight, indemnification and other requirements associated with your engagement of a guard services vendor	X	X	
Obtain a minimum of 2-3 alternative competitive proposals from different vendors based upon your (preferably documented) requirements - written proposals need to be compared to all - not a subset - of the LCO's requirements	X		
Conduct reference checks for the guard vendor finalists	X		
Be realistic regarding guard pay/bill rates versus the individual guard vendor's scope and individual guard duties and capabilities onsite	X	X	
Ensure you request and obtain a copy of the guard vendors standard form of contract as a part of your review and evaluation process (see <i>Chapter 15: Vendor Contract Pitfalls</i>)	X		
Ensure and confirm each guard vendor candidate holds an active guard license and can produce at least a holder certificate of insurance - and that each individual guard at your facility can produce their own individual license	X		
Maintain copies of vendor and individual guard licenses, renewals, certificate of insurance, and fully-executed contract into the LCO's corporate record	X		
Consider hybrid solutions and new technologies to reduce total security costs and reduce liability - to augment and replace - in part - security guards; see <i>Chapter 11: Drones as a Security Solution</i>	X	X	

